

## Club Health Assessment for District 382 through March 2011

| MITERNATION R.                |                 | Status   |  |                         | I                         | Nember               | ship   |                                     |   |   |   | Finance               | LCIF                      |  |                    |  |
|-------------------------------|-----------------|--|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|---------------------------|--|--------------------|--|
| Club Club<br>Number Name      | Charter<br>Date | Number of<br>Times on Status<br>Current Quo within 2<br>Status * years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                               |                 |  | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar<br>one year                   |                       | officers that do not have | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| Clubs less than two years old |                 |  |  |                         |                           |                      |  |                                     |   |   |   |                       |                           |  |                    |  |
| 107456 DALIAN WA LIAN         | 02/10/2010      | Active   | 31   | 14                      | 6                         | 8                    | 34.78%   | 20                                  | 1   | 1   |   | Same                  | P,S,T,M                   | N/R  | 90+ Days           |  |
| 107033 DALIAN CHE YOU         | 12/11/2009      | Active   | 30   | 12                      | 8                         | 4                    | 15.38%   | 20                                  | 1   | 1   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 110232 DALIAN CI DE           | 01/27/2011      | Newly Chartered  | 26   | 26                      | 0                         | 26                   | 100.00%  | 0                                   |   | 2   |   | New                   | P,T,M                     | N/R  |                    |  |
| 107073 DALIAN CI EN           | 12/15/2009      | Active   | 29   | 13                      | 9                         | 4                    | 16.00%   | 26                                  | 1   | 1   |   | Same                  | Т                         | N/R  | 90+ Days           |  |
| 107038 DALIAN CI LE           | 12/14/2009      | Active   | 19   | 0                       | 1                         | -1                   | -5.00%   | 20                                  | 1   | 0   |   | Same                  | P,S,T,M                   | N/R  | 90+ Days           |  |
| 107032 DALIAN CI MEI          | 12/11/2009      | Active   | 34   | 16                      | 6                         | 10                   | 41.67%   | 22                                  | 1   | 1   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 106330 DALIAN CI SHAN         | 08/20/2009      | Active   | 68   | 29                      | 25                        | 4                    | 6.25%  | 62                                  | 1   | 0   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 107077 DALIAN CI SHUN         | 12/17/2009      | Active   | 30   | 0                       | 12                        | -12                  | -28.57%  | 42                                  | 1   | 7   |   | Same                  | S,T,M                     | N/R  | 90+ Days           |  |
| 107034 DALIAN GAN LIAN        | 12/11/2009      | Active   | 26   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 4   |   | Same                  | P,S,T,M                   | N/R  | 90+ Days           |  |
| 107041 DALIAN GONG XUE        | 12/14/2009      | Active   | 26   | 12                      | 6                         | 6                    | 30.00%   | 20                                  | 1   | 2   |   | Same                  | P,S,T,M                   | N/R  | 90+ Days           |  |
| 107025 DALIAN GUAN AI         | 12/10/2009      | Active   | 26   | 0                       | 0                         | 0                    | 0.00%  | 21                                  |   | 10  | 1                                       | None                  |                           | N/A  | 90+ Days           |  |
| 105308 DALIAN GUANGMING       | 04/21/2009      | Active   | 66   | 28                      | 6                         | 22                   | 50.00%   | 23                                  | 1   | 2   |   | New                   | P,T,M                     | N/R  | 90+ Days           |  |
| 107039 DALIAN HE MEI          | 12/14/2009      | Active   | 30   | 7                       | 1                         | 6                    | 25.00%   | 20                                  | 0   | 1   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 107035 DALIAN HE PING         | 12/11/2009      | Active   | 24   | 0                       | 0                         | 0                    | 0.00%  | 24                                  |   | 4   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 107935 DALIAN HE RUI          | 03/29/2010      | Active   | 25   | 5                       | 0                         | 5                    | 25.00%   | 20                                  |   | 2   |   | Same                  | S,T,M                     | N/R  | 90+ Days           |  |
| 106454 DALIAN HE SHAN         | 08/31/2009      | Active   | 30   | 3                       | 0                         | 3                    | 11.11%   | 25                                  |   | 0   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 106652 DALIAN HONGYANG        | 09/24/2009      | Active   | 23   | 7                       | 7                         | 0                    | 0.00%  | 20                                  | 2   | 0   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 107076 DALIAN JIE CHENG       | 12/17/2009      | Active   | 24   | 11                      | 14                        | -3                   | -11.11%  | 24                                  | 1   | 0   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 107075 DALIAN JIN CHENG       | 12/17/2009      | Active   | 28   | 18                      | 13                        | 5                    | 21.74%   | 23                                  | 1   | 0   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 107022 DALIAN JIN DE          | 12/10/2009      | Active   | 21   | 0                       | 0                         | 0                    | 0.00%  | 21                                  |   | 4   |   | Same                  | P,S,T,M                   | N/R  | 90+ Days           |  |
| 107042 DALIAN JIN FU          | 12/14/2009      | Active   | 24   | 0                       | 0                         | 0                    | 0.00%  | 24                                  |   | 4   |   | Same                  | P,S,T,M                   | N/R  | 90+ Days           |  |
| 110228 DALIAN JIN SHI         | 01/27/2011      | Newly Chartered  | 25   | 25                      | 0                         | 25                   | 100.00%  | 0                                   |   | 2   |   | New                   |                           | N/R  |                    |  |
| 107067 DALIAN JIN SHUN        | 12/14/2009      | Active   | 22   | 0                       | 0                         | 0                    | 0.00%  | 22                                  |   | 4   |   | Same                  |                           | N/R  | 90+ Days           |  |
| 107074 DALIAN JINLIAN         | 12/17/2009      | Active   | 43   | 3                       | 1                         | 2                    | 4.88%  | 41                                  | 1   | 1   |   | Same                  | P,S,T,M                   | N/R  | 90+ Days           |  |
| 107027 DALIAN JINYUAN         | 12/10/2009      | Active   | 25   | 1                       | 0                         | 1                    | 4.17%  | 24                                  |   | 1   |   | Same                  |                           | N/R  | 90+ Days           |  |



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| MITERNATION NA |                      |                 | :                   | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |  | Finance               | LCIF  |  |                    |  |
|----------------|----------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name         | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                      |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more thar<br>one year<br>appears ir<br>red |                       | Notes the<br>officers that<br>do not have<br>an active<br>Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| 107068 DAL     | IAN JU DE            | 12/15/2009      | Active              |   | 29   | 5                       | 3                         | 2                    | 7.41%  | 26                                  | 1   | 2   |  | Same                  | T,M   | N/R  | 90+ Days           |  |
| 107031 DAL     | IAN KAILIAN          | 12/11/2009      | Active              |   | 22   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 4   |  | Same                  |   | N/R  | 90+ Days           |  |
| 107036 DAL     | IAN KANG TAI         | 12/11/2009      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 4   |  | Same                  | S,T,M   | N/R  | 90+ Days           |  |
| 107037 DAL     | IAN LV YE            | 12/11/2009      | Active              |   | 23   | 8                       | 5                         | 3                    | 15.00%   | 20                                  | 1   | 0   |  | Same                  |   | N/R  | 90+ Days           |  |
| 107030 DAL     | IAN MEIGUI           | 12/10/2009      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 4   |  | Same                  | P,S,T,M   | N/R  | 90+ Days           |  |
| 107026 DAL     | IAN SHA LIAN         | 12/10/2009      | Active              |   | 21   | 0                       | 0                         | 0                    | 0.00%  | 21                                  |   | 4   |  | Same                  |   | N/R  | 90+ Days           |  |
| 110144 DAL     | IAN SHANG AI         | 01/20/2011      | Newly Ch            | nartered  | 30   | 30                      | 0                         | 30                   | 100.00%  | 0                                   |   | 2   |  | New                   | S,T   | N/R  |                    |  |
| 110498 DAL     | IAN SHE DE           | 03/02/2011      | Newly Ch            | nartered  | 26   | 26                      | 0                         | 26                   | 100.00%  | 0                                   |   | 0   |  | New                   | S,T,M   | N/R  |                    |  |
| 107070 DAL     | IAN TAI SHENG        | 12/15/2009      | Active              |   | 33   | 13                      | 4                         | 9                    | 37.50%   | 24                                  | 1   | 0   |  | Same                  |   | N/R  | 90+ Days           |  |
| 107021 DAL     | IAN TIAN YI          | 12/10/2009      | Active              |   | 21   | 0                       | 0                         | 0                    | 0.00%  | 21                                  |   | 4   |  | Same                  |   | N/R  | 90+ Days           |  |
| 107071 DAL     | IAN TONG DE          | 12/15/2009      | Active              |   | 25   | 0                       | 1                         | -1                   | -3.85%   | 26                                  | 1   | 2   |  | Same                  | P,T,M   | N/R  | 90+ Days           |  |
| 106328 DAL     | IAN TONGXIN          | 08/20/2009      | Active              |   | 50   | 4                       | 10                        | -6                   | -10.71%  | 45                                  | 1   | 1   |  | Same                  |   | N/R  | 90+ Days           |  |
| 106653 DAL     | IAN WENXIN           | 09/24/2009      | Active              |   | 23   | 5                       | 1                         | 4                    | 21.05%   | 19                                  | 1   | 4   |  | Same                  |   | N/R  | 90+ Days           |  |
| 107916 DAL     | IAN XI LIAN          | 03/26/2010      | Active              |   | 22   | 0                       | 0                         | 0                    | 0.00%  | 22                                  |   | 4   |  | Same                  | S,T,M   | N/R  | 90+ Days           |  |
| 107040 DAL     | IAN XIN AI           | 12/14/2009      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 4   |  | Same                  | S,T,M   | N/R  | 90+ Days           |  |
| 107028 DAL     | IAN YANG GUANG       | 12/10/2009      | Active              |   | 25   | 4                       | 2                         | 2                    | 8.70%  | 20                                  | 1   | 1   |  | Same                  | S,T,M   | N/R  | 90+ Days           |  |
| 107069 DAL     | IAN YOUSHAN          | 12/15/2009      | Active              |   | 24   | 1                       | 4                         | -3                   | -11.11%  | 27                                  | 1   | 1   |  | Same                  |   | N/R  | 90+ Days           |  |
| 107043 DAL     | IAN YOUYUAN          | 12/14/2009      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 4   |  | Same                  |   | N/R  | 90+ Days           |  |
| 106651 DAL     | IAN ZHENCHENG        | 09/24/2009      | Active              |   | 24   | 13                      | 14                        | -1                   | -4.00%   | 25                                  | 1   | 1   |  | Same                  |   | N/R  | 90+ Days           |  |
| 107072 DAL     | IAN ZHICHENG         | 12/15/2009      | Active              |   | 26   | 0                       | 0                         | 0                    | 0.00%  | 26                                  |   | 12  | 1  | None                  |   | N/A  | 90+ Days           |  |
| 107457 DAL     | IAN ZHONG CHENG      | 02/10/2010      | Active              |   | 23   | 0                       | 0                         | 0                    | 0.00%  | 23                                  |   | 4   |  | Same                  | P,S,T,M   | N/R  | 90+ Days           |  |
| 107023 DAL     | IAN ZHONG LIAN       | 12/10/2009      | Active              |   | 23   | 0                       | 0                         | 0                    | 0.00%  | 23                                  |   | 4   |  | Same                  |   | N/R  | 90+ Days           |  |
| Clubs mor      | e than two years old |                 |                     |   |  |                         |                           |                      |  |                                     |   |   |  |                       |   |  |                    |  |
| 97429 CHI      | NA DALIAN            | 06/28/2006      | Active              |   | 41   | 12                      | 16                        | -4                   | -8.89%   | 43                                  | 2   | 0   |  | New                   | P,S   | N/R  | 90+ Days           |  |
| 104107 DAL     | IAN AIXIN            | 12/11/2008      | Active              |   | 26   | 0                       | 0                         | 0                    | 0.00%  | 26                                  |   | 4   |  | New                   | S,T,M   | N/R  | 90+ Days           |  |
| 104156 DAL     | IAN BINCHENG         | 12/15/2008      | Active              |   | 51   | 15                      | 11                        | 4                    | 8.51%  | 33                                  | 1   | 0   |  | New                   | P,S,T,M   | N/R  | 90+ Days           |  |



## Club Health Assessment for District 382 through March 2011

| MIERNATION .                       |                              |                                    |                            |                                      |                | -           | Sta                  | atus  |  |                                 | r                         | Nember                                | ship   |                                     |   |   |  | Finance                                       | e LCIF  |   |          |  |
|------------------------------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|---------------------------------|---------------------------|---------------------------------------|--|-------------------------------------|---|---|--|---|---|---|----------|--|
| Club<br>Number                     |                              | :lub<br>ame                        |                            |                                      | harter<br>Date |             |                      | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth                  | Net C  | Member<br>ount 12<br>Months<br>Ago  | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report        | President<br>Rotation                         | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report ***      | Account  | Donations<br>for current<br>Fiscal<br>Year                   |
|                                    |                              |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                 |                           |                                       | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more tha<br>one year<br>appears<br>red | r   | Notes the<br>officers that<br>do not have<br>an active<br>Email | If no repor<br>in 12<br>months<br>appears in<br>red |          |  |
| 104161                             | DALIAN                       | BO'AI                              |                            | 12/*                                 | 16/2008        | 3 Acti      | ve                   |   | 27   | 0                               | 1                         | -1                                    | -3.57%   | 28                                  | 1   | 0   | 100  | New   | P,T,M   | N/R   | 90+ Days |  |
| 104163                             | DALIAN                       | CI'AI                              |                            | 12/                                  | 16/2008        | 3 Acti      | ve                   |   | 59   | 20                              | 8                         | 12                                    | 25.53%   | 46                                  | 1   | 0   |  | New   | P,S,T,M   | N/R   | 90+ Days |  |
| 104158                             | DALIAN                       | GANEN                              |                            | 12/                                  | 16/2008        |             |                      |   | 34   | 11                              | 8                         | 3                                     | 9.68%  | 25                                  | 2   | 1   |  | New   | P,S,T,M   |   | 90+ Days |  |
| 104106                             | DALIAN                       | GUANGCA                            | I                          | 12/                                  | 11/2008        | 3 Acti      | ve                   |   | 32   | 14                              | 1                         | 13                                    | 68.42%   | 15                                  | 2   | 2   |  | New   | P,S,T,M   |   | 90+ Days |  |
| 104102                             | DALIAN                       | JIN FAN                            |                            | 12/                                  | 11/2008        |             |                      |   | 27   | 4                               | 3                         | 1                                     | 3.85%  | 26                                  | 2   | 1   |  | New   | P,S,T   | N/R   | 90+ Days |  |
| 104103                             | DALIAN                       | REN'AI                             |                            | 12/                                  | 11/2008        | 3 Acti      | ve                   |   | 20   | 0                               | 0                         | 0                                     | 0.00%  | 27                                  |   | 4   |  | New   | P,S   | N/R   | 90+ Days |  |
| 104098                             | DALIAN                       | RENYI                              |                            | 12/0                                 | 09/2008        |             |                      |   | 31   | 0                               | 0                         | 0                                     | 0.00%  | 23                                  |   | 4   |  | New   | P,S,T   | N/R   | 90+ Days |  |
| 104157                             | DALIAN                       | TAISEN                             |                            | 12/1                                 | 15/2008        |             |                      |   | 32   | 0                               | 1                         | -1                                    | -3.03%   | 33                                  | 2   | 0   |  | New   | P,S,T,M   |   | 90+ Days |  |
| 104099                             | DALIAN                       | XINCHENG                           | ;                          | 12/0                                 | 09/2008        |             |                      |   | 18   | 0                               | 0                         | 0                                     | 0.00%  | 20                                  |   | 4   |  | New   | P,T   | N/R   | 90+ Days |  |
| 104159                             | DALIAN                       | XINGFU                             |                            |                                      | 16/2008        |             |                      |   | 30   | 16                              | 12                        | 4                                     | 15.38%   | 27                                  | 1   | 1   |  | New   | P   | N/R   | 90+ Days |  |
| 104162                             | DALIAN                       | XIWANG                             |                            | 12/1                                 | 16/2008        |             |                      |   | 26   | 3                               | 7                         | -4                                    | -13.33%  | 22                                  | 1   | 0   |  | New   | T,M   | N/R   | 90+ Days |  |
| 104160                             | DALIAN                       | YOU YI                             |                            | 12/ <sup>-</sup>                     | 16/2008        |             |                      | 1   | 44   | 10                              | 27                        | -17                                   | -27.87%  | 56                                  | 1   | 0   |  | New   | P,S,T   | N/R   | 90+ Days |  |
| 104100                             | DALIAN                       | YOU'AI                             |                            | 12/0                                 | 09/2008        |             |                      |   | 11   | 0                               | 0                         | 0                                     | 0.00%  | 19                                  | ·   | 10  | 1  | None  | . ,0,1  | N/A   | 90+ Days |  |
|                                    |                              | YOUHAO                             |                            |                                      | 11/2008        |             |                      |   | 31   | 0                               | 0                         | 0                                     | 0.00%  | 28                                  |   | 11  | 1  | None  |   | N/A   | 90+ Days |  |
|                                    |                              | YOUQING                            |                            |                                      | 09/2008        | 1.00        |                      |   | 17   | 0                               | 0                         | 0                                     | 0.00%  | 25                                  |   | 4   | •  | New   | P,S   | N/R   | 90+ Days |  |
|                                    |                              | ZHONGSH                            | AN                         |                                      | 09/2008        |             |                      |   | 20   | 0                               | 0                         | 0                                     | 0.00%  | 20                                  |   | 4   |  | New   | P,S   | N/R   | 90+ Days |  |
| Current<br>Total<br>Clubs<br>Count | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth |   | I<br>Member<br>Count 12<br>Months<br>Ago       | Avera<br>Memb<br>Cour<br>Per Cl | er with<br>It             | of Clubs<br>less than<br>20<br>embers | % No<br>MMR<br>in<br>3 Months                              | % No<br>Office<br>Report<br>12 Mont | r with<br>in balance                                | of Clu<br>in  | ıbs<br>ir                                      | Status Quo<br>Clubs<br>Financial<br>uspension | Number<br>of<br>Cancelled<br>Clubs                              | Average<br>Cancelled<br>Club<br>Age                 |          | I<br>% of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 66                                 | 5 4                          | 0                                  | 4                          | 1,882                                | 444            | 254         | 190                  | 11.23%  | 1,594  | 2                               | 9                         | 6%                                    | 41%  | 6%                                  | <b>94%</b>  | (   | )  | 0%  | 0   | 0   | 0        | 0%   |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.